1. Established excellent sales ability and strong interpersonal skills with confident and persuasive approach.
2. Overcame objections using friendly, persuasive strategies.
3. Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
4. Explained product prices and packages as well as answered questions and addressed concerns of customers.
5. Set up appointments with interested customers according to schedule availability.
6. Provided information about available products and services including membership details and purchase advantages.
7. Opened new accounts and documented personal, demographic and payment information in system.
8. Attained $[Number] in sales targets on monthly basis.
9. Made average of [Number] outbound and inbound calls per day.
10. Generated minimum of [Number] new leads each day
11. Eliminated downtime and maximized revenue by providing top project quality control.
12. Delivered exceptional level of service to each customer by listening to concerns and answering questions.
13. Maintained and repaired facilities, equipment and tools to achieve operational readiness, safety and cleanliness.
14. Collaborated with [department or management] to achieve [result].
15. Served customers in a friendly, efficient manner following outlined steps of service.
16. Received and processed stock into inventory management system.
17. Resolved problems, improved operations and provided exceptional service.
18. Actively listened to customers, handled concerns quickly and escalated major issues to supervisor.
19. Used critical thinking to break down problems, evaluate solutions and make decisions.
20. Carried out day-day-day duties accurately and efficiently.